

Clear to everyone

Platform hirer AFI uses Rösler Technik – billing security on the basis of precisely recorded data - over 50,000 miniDaTs in use



Everyone knows where they stand, because the billing for the working platforms is based on data stored by the Rösler miniDaT system. “By using miniDaTs we have ensured absolute transparency in billing,” says Clemens Streit, Head of Marketing/Sales of the working platform hire company AFI. The Rösler miniDaT system is ultimately a small robust box installed in the platform. Up to five machinery functions can be read using it over 365 working days. The miniDaT can be installed in all mobile and

stationary machines, regardless of the manufacturer. Above all the miniDaT systems are very robust and can even withstand tough operating environments such as rams, hydraulic hammers, vibratory plates and diggers. The data collected is read on the machine using a reader (mini-CB) and then read into the home PC and evaluated. The miniDaT is highly efficient technology, which is now used in over 50,000 systems in many sectors.

AFI uses miniDaT nationwide

In order to become more efficient the working platform hirer AFI, which has its headquarters in Hamburg, decided on Rösler miniDaTs. AFI was established ten years ago and has grown organically. AFI currently employs over 80 people in eight branches in Germany and has 1,000 machines for hire. “For us, through the miniDaTs it has been possible to put billing on a clear and fair basis for everyone involved. Up to now this has only brought benefits for all sides,” says Streit. This also fits the considerations



followed by AFI – namely offering the customers comprehensive service. In addition to advice and sales, hiring out platforms is at the forefront, of course. AFI covers the whole range of scissor lifts, vertical lifts, telescopic platforms and retractable telescopic platforms, both electrical and diesel powered, up to a range of 32m. Of course, service and repairs are also part of AFI’s range. They have their own workshops for this in the branches and quick workshop vehicles that help on site.

Highest attentiveness for the customer

The AFI corporate concept is also based on the idea of always giving the customer a small lead. AFI has its own fleet of vehicles for the purposes of flexibility and efficiency during transport for the customer's benefit. The in-house training offered by AFI has also become more and more important. This also allows working platforms to be operated efficiently in accordance with the IPAF standard and employers' accident liability association principles. "We ultimately decided on Rösler miniDaT because we also see an efficient technology here that brings benefits to all sides," says Streit. The data is still currently read using data collectors by hand, as it were. But considerations are being made to develop further technically here too and possibly use additional Rösler systems, such as data transmission via Obserwando or the new Rösler Obserwando PMS APP.

The company

The Rösler Software-Technik GmbH is since 1985 active on the German and European market. With the miniDat-hardware, the WinDaT-software and the Obserwando-system the company offers a complete package of stationary or internet-based monitoring equipment for mobile machines and devices. Theft protection, machine positioning, machine data collection and order processing are the main areas of the Rösler-systems. The Rösler-systems are distributed directly or via retailer. By now more than 50,000 systems are used in forklifts, platforms, construction machines and vehicles.

With the new Rösler-App daTime a further step was made towards a mobile and paperless order processing via smartphone and tablet. More information at www.daTime.de, www.minidat.de.

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